

## The Benefits of Experience-First Networking for Service Providers

### Customer experience is a key success metric.



95%

of customers with a bad experience don't complain, they walk away.



**13%** of customers who walk away tell 20 people.



**x5** 

the cost to get a new customer vs. retaining an existing one.



# Delivering a differentiated customer experience is challenging.



TRAFFIC



Growth in mobile broadband usage per person by 2027<sup>1</sup>



BROWNOUTS

**)%** in

Drop in productivity due to network brownouts<sup>2</sup>



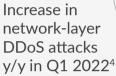
COMPLEXITY

Lost in downtime from overly complex systems<sup>3</sup>



SECURITY

**71**%

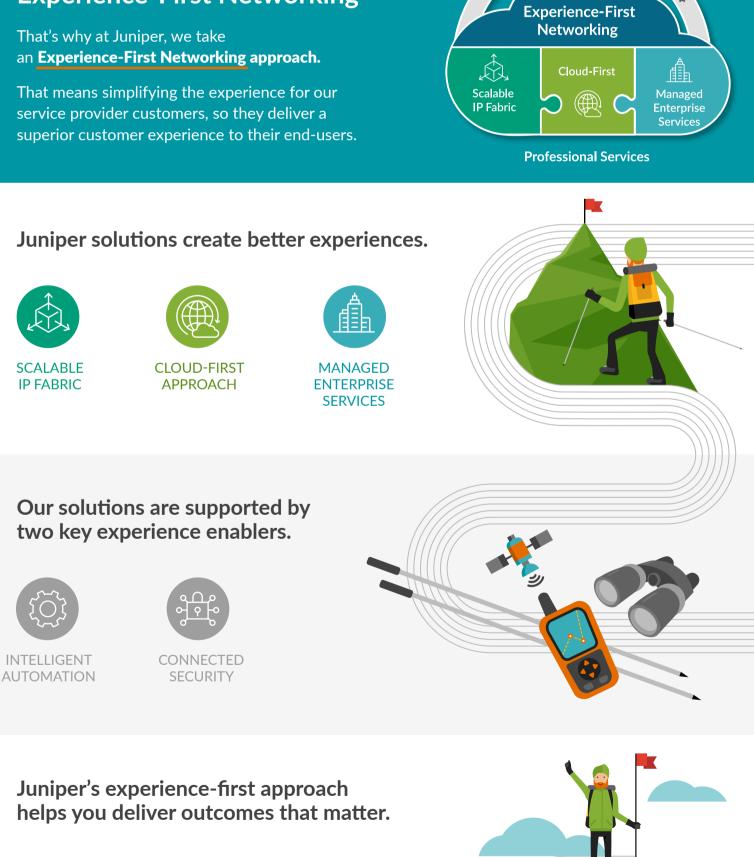




Source: 1: Ericsson, 2: Juniper Networks Survey, 3: OpenGear survey, 4: CloudFlare

## Introducing: Experience-First Networking

Connected Security Intelligent Automation







SECURE, ASSURED EXPERIENCE





You've heard what we had to say. We would love to hear about you and your needs.

REACH OUT TO US TODAY ightarrow





Talk to us.

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